



Venture Capital and Private Equity Contracting: An International Perspective

Douglas J. Cumming, Sofia A. Johan

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Other books present corporate finance approaches to the VC/PE industry, but many key decisions require an understanding of the ways that law and economics work together. This book is better than straight corporate finance textbooks because it offers broad perspectives and principles that enable readers to deduce the economic implications of specific contract terms. This approach avoids the common pitfalls of implying that contractual terms apply equally to firms in any industry anywhere in the world.

- Explores the economic implications of contract terms for start-up firms in various industries
- Pairs international data with explanations and examples about differences in VC and PE national and regional markets
- Contains sample contracts, including limited partnership agreements, term sheets, shareholder agreements, and subscription agreements
- Presents international datasets on limited partnership agreements between institutional investors and VC and PE funds



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